

CYBER SECURITY - STAYING DILIGENT

2022 | Michigan Realtors® Broker Summit



A \$180K Wire Fraud Loss







Fraud is not a matter of if, but when.



US Secret Service



2021 IC3 Reports





A ransomware attack is estimated to occur every

11 Seconds

Cybercrime Magazinet



ALTA 2021 Wire Fraud Survey

BEC losses will continue to grow.



Projected Losses

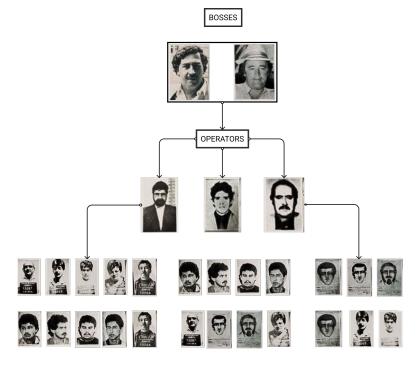
5.3B

6.9B

Source FBI 2014- 2021 IC3 Reports

The enemy is funded, focused, and globally coordinated.





Who you think you're up against.

Who you're actually up against.

Federal agencies confirm rise in fraud.

Cyber crime networks have evolved into multi-national enterprises with the funding, talent and playbooks to continue to scale their wire fraud scams. With gains from other scams in 2020 we are seeing a sharp increase in BEC and ransomware this year.



Title agents feel the pain.

Wire fraud is the biggest threat to my business, we experience attempts on a regular basis.



Matt McBride
President, Continental Title

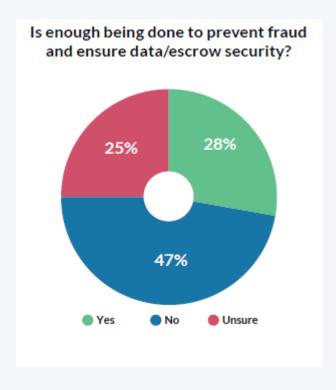
Insurance syndicates are seeing claims.

Mortgage payoff fraud is the biggest payment risk facing title agents and a growing source of wire fraud-related insurance claims.



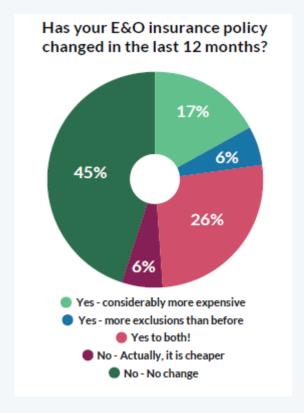
Hugh Sprowson Senior Underwriter, Lloyd's of London

Fraud prevention remains a top concern.



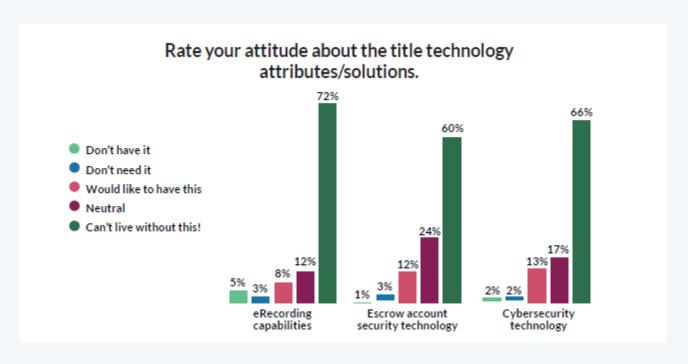
Source: 2022 Voice of the Title Agent

E&O and cyber insurance is changing.



Source: 2022 Voice of the Title Agent

Technology as a force multiplier.



Source: 2022 Voice of the Title Agent



Business Email Compromise

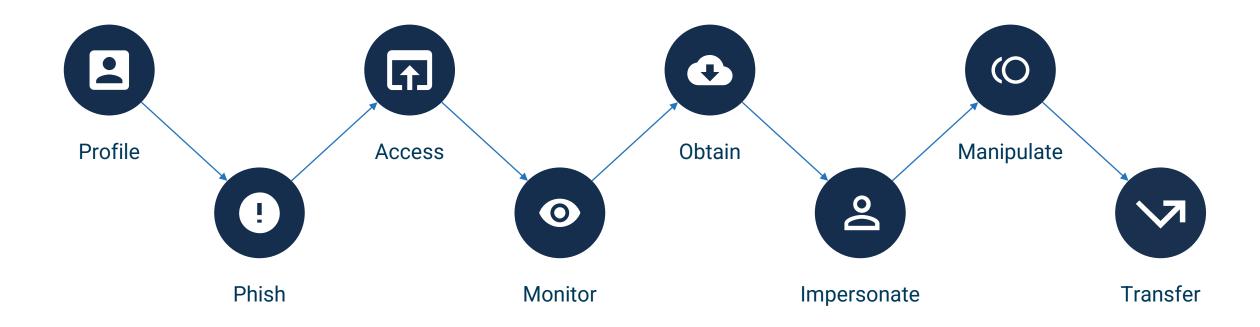




BEC Business Email Compromise

A cyber crime in which an attacker gains access to an email account, obtains transaction details and impersonates a trusted party in order to trick someone into sending funds to a fraudulent account.

A Rinse Repeat Playbook.









Details

Technology executive

Purchasing oceanfront for cash

Lives across the street from new parcel

Intents to build new home in the future

Experienced with the purchase and sale of property







Details

One legitimate email from title company

All other communications from fraudster

Title company and buyer were spoofed

No education on wire fraud

Title company and real estate agent did not assist in recovery

\$1,024,960

Wire Amount

~\$350,000

Amount Recovered

~\$674,960

Amount Lost to
Overseas
Cryptocurrency
Wallet





Initial Trusted Contact

Landmark title wiring instructions

3 messages



Good Morning,

Attached please find the wiring instructions for your binder deposit for the property located at 5592 Gregg St.

Thank you!



Fraudster initial contact

RE:5592 Gregg ST, FERNANDINA BEACH

37 messages

Wed, Mar 2, 2022 at 9:24 AM

Good morning Adam

Just to keep you updated, We will be in touch with you and your agent this week to ensure we have everything that is needed in order to closed next Friday. Please look out for any emails and feel free to let me know if you have any questions!

Closer

Adam @gmail.com>
To: abbey@landmarktittle.com>

Wed, Mar 2, 2022 at 9:28 AM

Great thank you!

[Quoted text hidden]

Ps. I send out a roundup of the best customer acq. & retention links every week. Click here to subscribe.



Request for details

<a href="mailto:square: square: square

Good Morning, Adam

At this time, we will need the following information to begin processing your file:

- -Type your name exactly as it appears on your driver's license or photo ID.
- -Are you married? If so, please provide the full name of your spouse.
- -Is the property you are buying going to be your primary residence?
- -If this will not be your primary residence, please let us know what address you would like on file with the Tax Collector.
- -Review the attached information sheet and indicate how you wish to take title. If you have any questions, we have attorneys on staff who would be more than happy to talk to you.
- -Please advise if you would like a survey for the property. If a new survey is requested, per the contract this is a buyers expense.

ttps://mail.google.com/mail/u/0/?ik=45ee6ebe6a&view=pt&search=all&permthid=thread-f%3A1726198377643971997&simpl=msg-f%3A1726198377643971997... 1/8

/14/22, 12:45 PM

Gmail - RE:5592 Gregg ST, FERNANDINA BEACH

-If a municipal lien search is not selected on the Purchase Agreement you may still choose to have one performed for a nominal fee of \$85-\$143 (cost varies depending on County). This report will identify any unrecorded municipal liens, code violations, utility and special assessment liens, as well as open or expired permits against the subject property. Please let us know if you would like this service completed as it will need to be ordered as soon as possible to avoid delays.

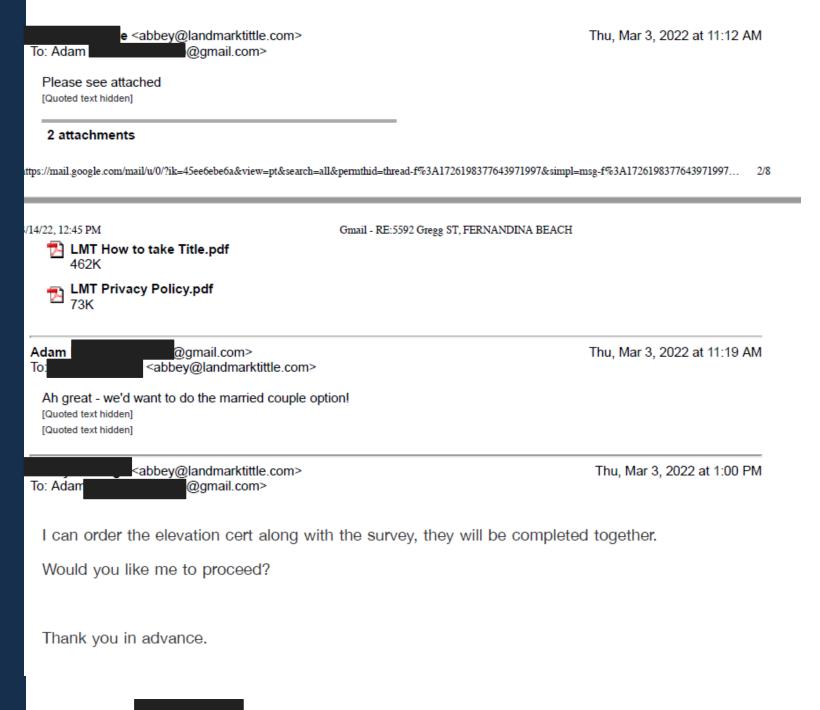
Closer: Abbey

Response with details

c:agmail.com> c:abbey@landmarktittle.com>	Thu, Mar 3, 2022 at 11:06 A
-Type your name exactly as it appears on your driver's license or photo ID.	
Adam	
-Are you married? If so, please provide the full name of your spouse.	
Yes.	
-Is the property you are buying going to be your primary residence?	
No	
-If this will not be your primary residence, please let us know what address you wo Collector.	uld like on file with the Tax
-Review the attached information sheet and indicate how you wish to take title. If yo have attorneys on staff who would be more than happy to talk to you.	ou have any questions, we
I don't think you attached anything. I will probably have questions about this as I have no ide title" :).	ea what it even means to "take
-Please advise if you would like a survey for the property. If a new survey is request buyers expense.	ted, per the contract this is a
I would! Would a survey also include an elevation certificate or is that something I would get	t separately?
-If a municipal lien search is not selected on the Purchase Agreement you may still performed for a nominal fee of \$85-\$143 (cost varies depending on County). This re unrecorded municipal liens, code violations, utility and special assessment liens, a permits against the subject property. Please let us know if you would like this servito be ordered as soon as possible to avoid delays.	eport will identify any is well as open or expired

I would like to do this! Thank you!

Transaction discussion



Transaction discussion

Adam @gmail.com>
To: Abbey Selvidge <abbey@landmarktittle.com>

Thu, Mar 3, 2022 at 1:10 PM

Yes, please! What's the total cost?

[Quoted text hidden]



Thu, Mar 3, 2022 at 1:18 PM

I will get some quotes for you and follow up with pricing!

Thank you.

[Quoted text hidden]

Adam @gmail.com>
To: abbey@landmarktittle.com

Mon, Mar 7, 2022 at 9:15 AM

Hi Abbey!

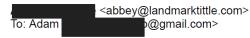
I just wanted to check in on the survey + any details about the closing! Do I need to physically go somewhere to sign etc? Or can I do it online? Any specifics around payment (or will a wire suffice)?

Thank you I'm just trying to plan ahead!
[Quoted text hidden]



Request for wire transfer

3/14/22, 12:45 PM Gmail - RE:5592 Gregg ST, FERNANDINA BEACH



Mon, Mar 7, 2022 at 2:10 PM

Good Afternoon,

We have not received the survey yet and are expecting it back on Wednesday. You do not need to physically go somewhere to sign as this is cash, you are able to sign online if that is more convenient for you! We will provide you the wiring instructions for your funds for closing, once numbers are finalized. We are working with the sellers attorney as they are currently going through probate. They are doing everything they can to ensure we will still get this closed on Friday.

Thank you!



Request for wire transfer

 Thu, Mar 10, 2022 at 8:49 AM

Hi Abbey - This is great thank you! I assume I can make the payment via wire, is that right? I think I'll likely have to go to the bank to actually do that so I could go tomorrow morning? Or should I wire the fund sooner (today?)?

[Quoted text hidden]



Request for wire transfer



Thu, Mar 10, 2022 at 9:29 AM

Hi Adam

Thanks for the heads up, having the closing funds earlier prior to closing would actually ensure a smooth closing. I will recommend you using the closing funds out today. Attached is our wiring instructions for your use only. Let me know if we should be on a lookout for the closing funds today.



Fraudulent wiring instructions



TEL (941-777-9061) • www.LANDMARKTITLE.com

Mulder 401k LLC As Trustee for Landmark Title LLC

Beneficiary Name:	Mulder 401k LLC	
Beneficiary Address:	7220 Financial Way, Jacksonville, FL 32256	

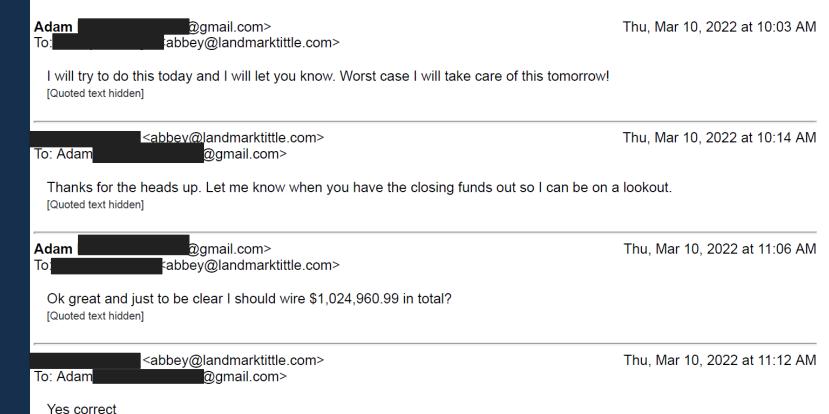
Bank Name:	Regions Bank
Bank Address:	3451 Long Praire Rd,Floer Mound,TX 75022
ABA Routing Number:	062005690
Account Number:	0314753189
Swift Code:	UPMBUS44 (Required for international wire only)

Notes:

WE CANNOT ACCEPT ACH TRANSFERS. If you send us money via ACH transfer it will be rejected and could result in closing delays.

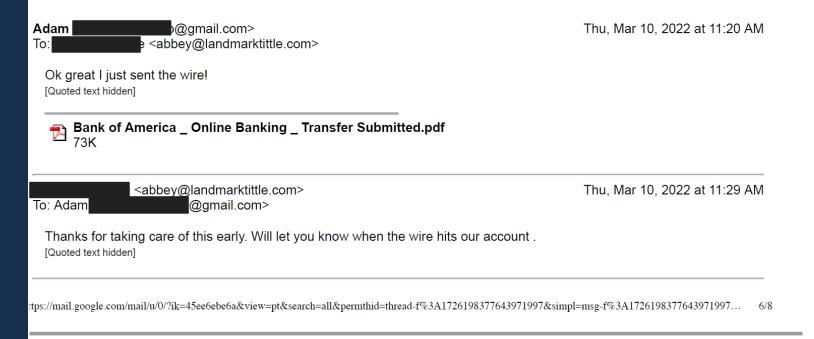


Wire amount details



[Quoted text hidden]





(14/22, 12:45 PM Gmail - RE:5592 Gregg ST, FERNANDINA BEACH

Adam @gmail.com>
To: abbey@landmarktittle.com>

Fri, Mar 11, 2022 at 7:36 AM

Hi Abbey - I'm just curious if the wire was successful yesterday!



<abbey@landmarktittle.com>
To: Adam @gmail.com>

Fri, Mar 11, 2022 at 8:09 AM

Hi Adam,

The wire will hit our account certainly today before cut off time. Wires takes long in the system to clear sometimes. No worries .

[Quoted text hidden]

 Fri, Mar 11, 2022 at 8:17 AM

Ok great - and as far as you know is the closing today or the 14th? [Quoted text hidden]



<abbey@landmarktittle.com>
To: Adam @gmail.com>

Fri, Mar 11, 2022 at 10:55 AM

Hi Adam,

My apologies! I have been in closings all morning. Katie sent us the signed extension to Monday. Unfortunately we are still awaiting one final document from the seller's attorney. Once we have this, we will be setting up a mobile for the seller. Hopefully this will occur today. Once we have their documents we will email you yours for signature! It will most likely be Monday.

Thank you for being patient

[Quoted text hidden]

 Fri, Mar 11, 2022 at 11:05 AM

Ok great no rush. And you did receive the wire? [Quoted text hidden]



<abbey@landmarktittle.com> @gmail.com> To: Adam

Fri, Mar 11, 2022 at 11:37 AM

Since the money leaves your account already we should receive before cut off time today. No worries as wires takes longer in the system to clear. I will check our account again today before cut off time and let you know [Quoted text hidden]

o@gmail.com> Adam <abbey@landmarktittle.com> Sat, Mar 12, 2022 at 6:41 AM

I again! Did you receive the wire?

[Quoted text hidden]

ttps://mail.google.com/mail/u/0/?ik=45ee6ebe6a&view=pt&search=all&permthid=thread-f%3A1726198377643971997&simpl=msg_f%3A1726198377643971997... 7/8

14/22, 12:45 PM

Gmail - RE:5592 Gregg ST, FERNANDINA BEACH

o@gmail.com> Adam <abbey@landmarktittle.com>

Mon, Mar 14, 2022 at 8:56 AM

Hi Abbey - Just checking did you receive that wire? Do you know if the closing is happening today? [Quoted text hidden]



<abbey@landmarktittle.com>
To: Adam @gmail.com>

Mon, Mar 14, 2022 at 9:35 AM

Good Morning Adam

We are preparing the documents to send you for electronic signature, but noticed we do not have your wife's email address in our system. Would you please provide that so we can send her the documents as well?

[Quoted text hidden]

Adam @gmail.com>
To: / abbey@landmarktittle.com>

Mon, Mar 14, 2022 at 9:38 AM

Great. She is

And so you did receive the wire I'm assuming? [Quoted text hidden]



"Landmarktit<u>t</u>le.com" domain registration

```
Domain name: landmarktittle.com
Registry Domain ID: 2678262366 DOMAIN COM-VRSN
Registrar WHOIS Server: whois.namecheap.com
Registrar URL: http://www.namecheap.com
Updated Date: 0001-01-01T00:00:00.00Z
Creation Date: 2022-02-28 15:20:33.00Z
Registrar Registration Expiration Date: 2023-02-28T15:20:33.00Z
Registrar: NAMECHEAP INC
Registrar IANA ID: 1068
                               abuse@namecheap.com
Registrar Abuse Contact Email:
Registrar Abuse Contact Phone: +1.9854014545
Reseller: NAMECHEAP INC
Domain Status: clientTransferProhibited https://icann.org/epp#clientTransferProhibited
Domain Status: addPeriod https://icann.org/epp#addPeriod
Registry Registrant ID:
Registrant Name: Redacted for Privacy
Registrant Organization: Privacy service provided by Withheld for Privacy ehf
Registrant Street: Kalkofnsvegur 2
Registrant City: Reykjavik
Registrant State/Province: Capital Region
Registrant Postal Code: 101
Registrant Country: IS
Registrant Phone: +354.4212434
```



Domain registration address







Home About Road map Whitepaper Partnership program Deesse exchange Token detail Contact

Domain registration phone number

We offer modern solutions for growing your crypto.

Deesse is a block chain based decentralized exchange that aims to build a free global digital content entertainment system with distributed storage technology, and allows easy and cost effective sharing of digital content. The Deesse Exchange uses its Crypto currency Called Deesse. One can sale and purchase on leading other leading Exchange

Get Started -







The **Emotional** and **Fiscal** Impact of Wire Fraud

- 1. Intense feeling of violation and fear
- 2. Loss of liquidity
- Real estate agent, and title company left him exposed
- 4. Potential future litigation

Key Learnings and takeaways

BEC Impact:

- Email compromise exposes everyone
- Fraudsters have developed transactional expertise
- Education and awareness is key
- Funds move quickly and are hard to reclaim
- All transaction parties may face litigation risk
- Company's must take a leadership position internally and externally



BEC Red Flags

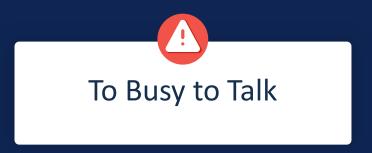












The Strike Zone



Good Morning,

Your final closing disclosure has been finalized. Cash to close required for the closing from the buyer is \$36,405.29. You need to wire to our account today in order to avoid a closing delay, all closing funds should be received before closing.

Please let me know if you can take care of the wire now so I can forward the wire instructions to you.

Thank you

"

Good Morning,

Due to the current pandemic, All closing funds should be wired to our trust account today to avoid delay at closing, so that funds can clear our account on time for closing. I will send the wire instructions once you have acknowledged the receipt of this email, I will be busy with limited access to my phone, Feel free to mail me if you need anything else.

Thank you

"

Michelle.

I just called them and had it sent to me. Please see attached. Kindly update the closing statement accordingly.

URGENCY

EXCUSE / BUSY

KINDLY

The Strike Zone

"

Please, I will advise you go to the bank so it can be faster and easier, do not change the name on the wiring information given to you because the account is our attorney trusted account. Kindly proceed and get back to us with the confirmation.

"

Please find below my wire instruction information. Kindly execute the wire transfer today and email me a copy of wire confirmation receipt afterwards.

Hello,

Please see the attached buyer closing statement for your review.

Their funds must be wired prior to closing, using the attached instructions. We will not accent a cashiers check or personal check. We require an email response for approval.

The Strike Zone: Payoffs





Tess,

Please find the attached the Revised Payoff with the Correct Wire Instructions.



See attached final revised payoff statement with the updated clauses. Kindly use this in your files.

"

Please see the attached updated payoff we received this morning via the borrower.

Please confirm the receipt ©

Thank you!

UPDATE

UPDATE/KINDLY

UPDATE



1410 Plainfield Ave., N.E. Grand Rapids, Michigan 49505



How the Money Moves

PLEASE WIRE THE APPROPRIATE FUNDS USING THE FOLLOWING INSTRUCTIONS:

WIRING INSTRUCTIONS

Attorney Trust Account

Bank Name: Mountain America Credit Union

(P.O.Box 2331, Sandy UT 84091)

ACCOUNT Name: Douglas R Moyer

(420 W. Cadbury Drive Apt G203 South Jordan, UT 84095)

ACCOUNT# 12030264

ABA# 324079555

58 Sets of Fraudulent Bank Accounts

Customers Bank Primary Abstract, LLC-ESCROW ACCOUNT # 9614477 ABA #031302971

TD BANK Martinez Remarkable INC 4375671447 067014822

Chase Bank Mejia Ace Products Inc 588138583 021000021

Wells Fargo Bank Samuel Benson 9187289989 121000248

Bank of Broadways New York MCV Highly Linked Inc 334062868658 026009593

Citizens Bank Julios Sizzling Brand Inc 4013681217 036076150

Wells Fargo Kenaysha Clemons 1805628631 121000248

Incommons Bank Sweeney 2013142 111903465

Wells Fargo Shauna Snell 561131258 021000021

US bank Pamela Holden 073000545

USAA Bank Jasmine Gordon 0155247468 314074269

US Bank Pamela Holden 196490512254 073000545 Key Bank Jerry Koger 766921454829 307070267

Prosperity Bank James Jerrell Sweeney 218617369 113122655 Wells Fargo Robert J Reynolds 7203583997 121000248

Citi Michael Roland 42027308511 321171184

Escrow of the West 2568662122 121000248

MidSouth Community Federal Credit Union Barbara Powell 1100000152882 261161228

1st Convenience Bank Yvonne Johnson 476316252 111906271

Woodforest National Bank Regina S Wilson 1604386092 113008465

Bank of Broadways New York SIGNATURE ABSTRACT 355011261075 026009593

Wells Fargo Bovi Jonathan 7351751412 121000248

Wells Fargo Rodriguez Widespread Inc. 3903237273 121000248

Bank Of America 325136752185 026009593 Suntrust Bank Paul Kissig 1000259088820 061000104

First United Bank Michael Moore 102233225 103100881

USAA Bank Darren Purvis 8124098784 314972853

Wells Fargo 121000248 LeNora Lynn Johnson 8072129789

Wells Fargo 121000248 Bryan Kieth Hooks 1808452310

Ravalli County FCU Tim Peterson 53023 292977420

Wells Fargo 121000248 Micheal Eugene Walker Jr 2070776592

Chase Bank J Chrush 1423939660 021000021

Citizens Bank Crystal Ann Walter 6315157304 036076150

Poverello Federal Credit Union Dennis E Bumb 000057564 241274653

Wells Fargo 121000248 Jodi L Johnson 5434514708

Wells Fargo 121000248 LaNedra Manning 5264899591 Chase Bank 021000021 Lopez Dynamic Inc 612191301

Greendot Bank German Cabanillas 997447639625 124303120

Woodforest National Bank Danielle King 8060086140 31497285

Wells Fargo 121000248 Susan M Becker 658740725

Bank of America King Godpower 157521446797 121122676

Bank of America Jonathan W Adam 157522386216 121122676

Bank of America Dee Real Concept LLC 374004048176 121122676

Navy Federal Credit Union Kenneth B HuffMan 7104278135 256074974

Bank of Broadways New York Markus Hans 383020842512 026009593

First Hawaii Wailuku Bank Alfred Rodriques 27060552 121301015

Navy Federal Credit Union Milan Jones 7100280143 256074974

Robert Lan Picker 3505120750 121102036 Hancock Whitney Bank Susan M Becker 0655036814 063029433

Hancock Whitney Bank 0063029433 065503681

Peoples Bank 5037924 125104425

FreeStar Financial Credit Union Linda A Paquette 0100107333 272484917

US Bank Mary A Leopold 006354753573 071904779

Woodforest National Bank Susan M Becker 819120083 113008465

Chase Bank Juan Gomez 631539969 021000021

Bank of America 488094415867 026009593

Wells Fargo Yasmine Tezeno 7181033957 121000248

Tompkins Mahopac Bank Teresa P Stockburger 8320062438 021911398

Mountain America Credit Union Douglas R Moyer 12030264 324079555

91 Title **Companies Spoofed**











TBS LAW, P.A.

Chicago Title





Fidelity National Title Insurance Compone















Properties Abstract, Inc.

McCALL









BLACKACRE













PLATINUM TITLE



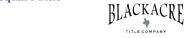
GOLDSTAR *

TITLE COMPANY























MCCLURE & LOBOZZO

Attorneys at Law

SHEPARD IAW, PIIC

ATA National Title Group











PACIFIC CITY ESCROW































Champion Title









legacy-title-group





CapitalTitle

RT ROPER & TAYLOR

CLEARTITLE

AMERICAN LAND TITLE AGENCY, Inc.







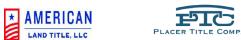


SATURN

























^

Winning Each Battle

Lowering BEC Risk

1

Culture

Create a culture of curiosity and compliance. Leadership must create and foster an environment that is transparent, inquisitive and empowering.

2

Education

Invest in training and resources to empower employees to be the first line of cyber defense. Information and threat intelligence sharing will drive sustained engagement.

3

Technology

Invest in the software and applications that enable the ability to securely send and confirm wiring instructions before funds are transferred.

4

Money

Proactively protect the transfer of funds in and out of your escrow account and create an incident response plan should money be diverted to a fraudulent account

5

Insurance

Identify risk vectors and adequately insure the risk in the insurance markets.

Incident Response Plan

1

Preparation

Creating an Incident
Response Plan (IRP) that
covers BEC,
Ransomware and other
forms of cyber threats.

2

Detection & Analysis

Determine the scope of a breach or loss and communicate to stakeholders.

3

Containment, Eradication & Recovery

Execute against the IRP and engage third parties as necessary.

4

Post-Incident Activity

Analyze the vulnerabilities (direct or indirect) that led to the cyber incident. Comply with all notice and other requirements

5

Lessons Learned

Improve technology, process and engagement to lower the cyber attack surface.





Additional Resources

ALTA - Wire Fraud Warning Video:

https://www.youtube.com/watch?v=tGk1MxV4ELE

ALTA - How to Report a Wire Fraud Video:

https://www.youtube.com/watch?v=vtbh8KujcTs

ALTA – Rapid Response Plan for Wire Fraud Incidents:

https://www.alta.org/news/news.cfm?20180821-Download-ALTAs-Rapid-Response-Plan-for-Wire-Fraud-Incidents

Ransomware

Cyber Incident Preparation Guide:

https://www.secretservice.gov/sites/default/files/reports/2020-12/Preparing%20for%20a%20Cyber%20Incident%20-%20A%20Guide%20to%20Ransomware%20v%201.0.pdf

Best Practices Guide:

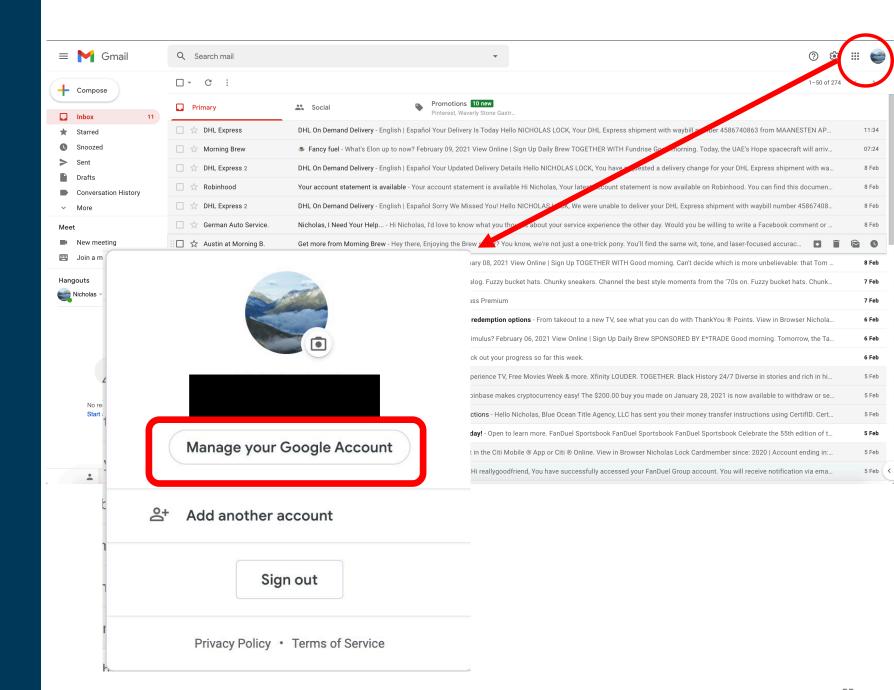
https://www.cisa.gov/sites/default/files/publications/CISA MS-ISAC Ransomware%20Guide S508C .pdf



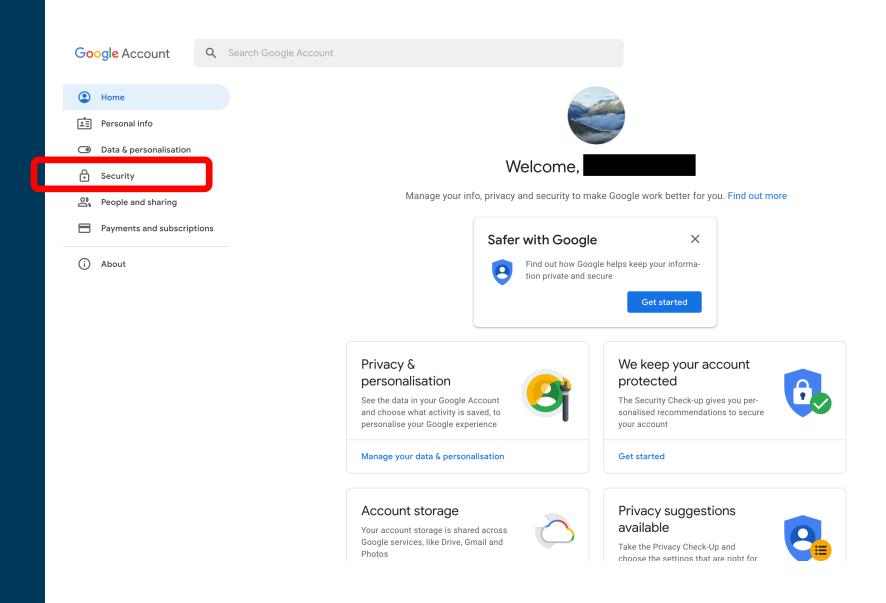
Enabling Multi-Factor Authentication



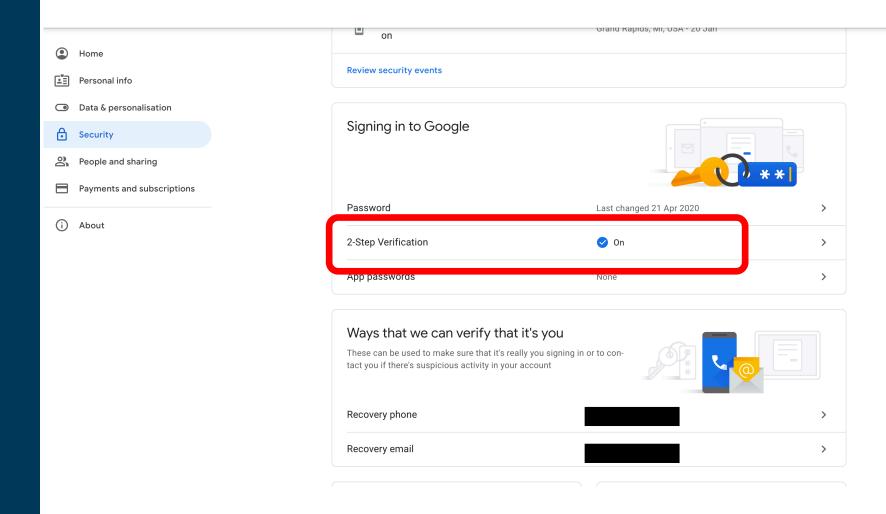




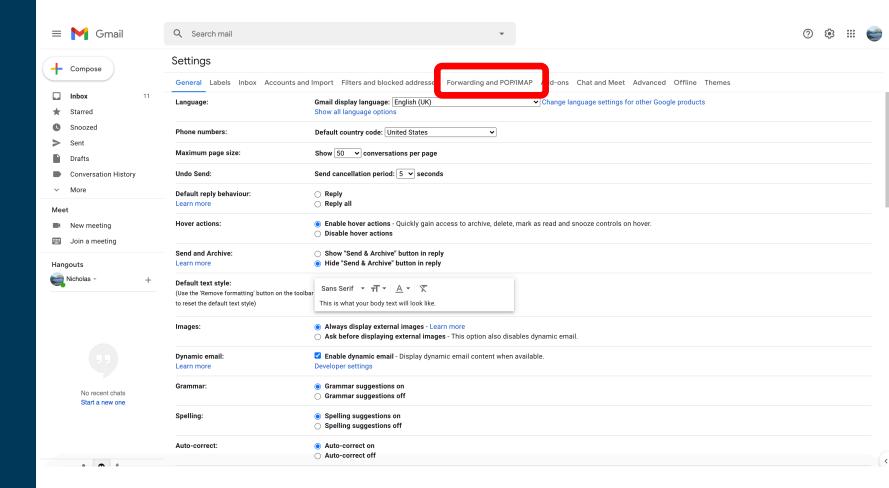




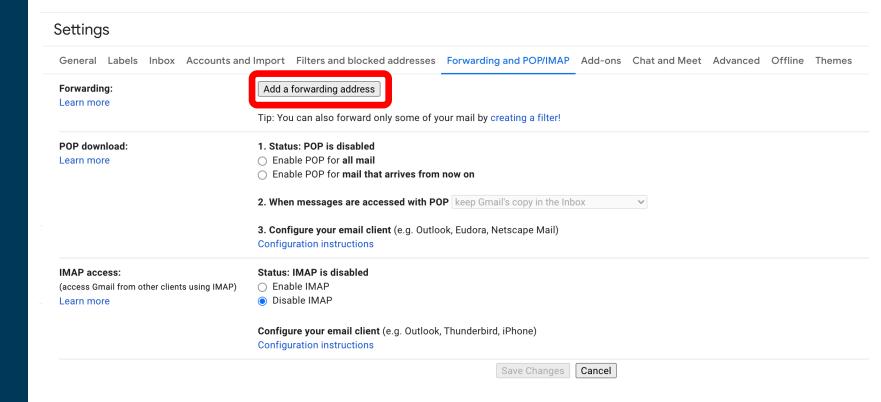




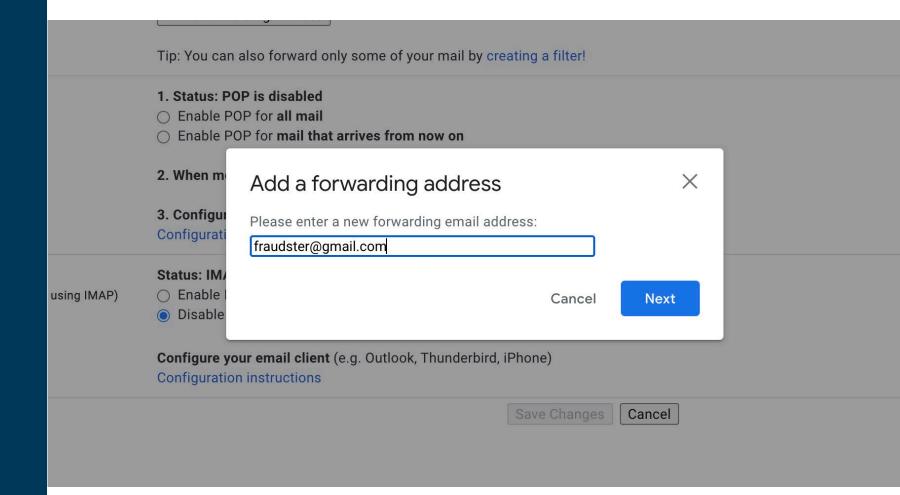




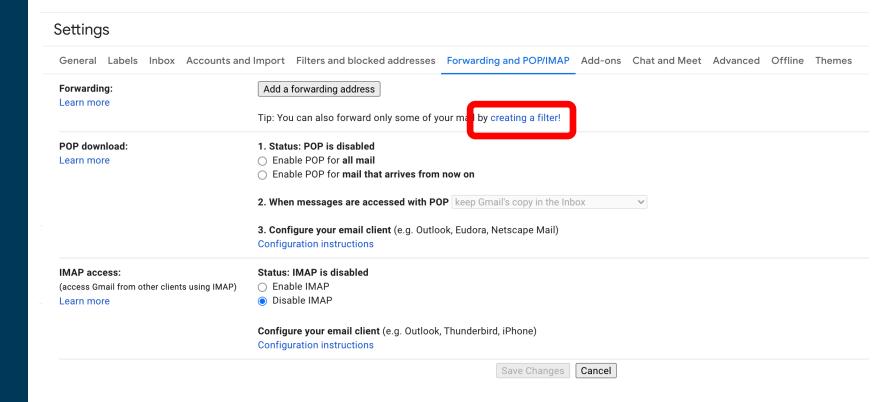




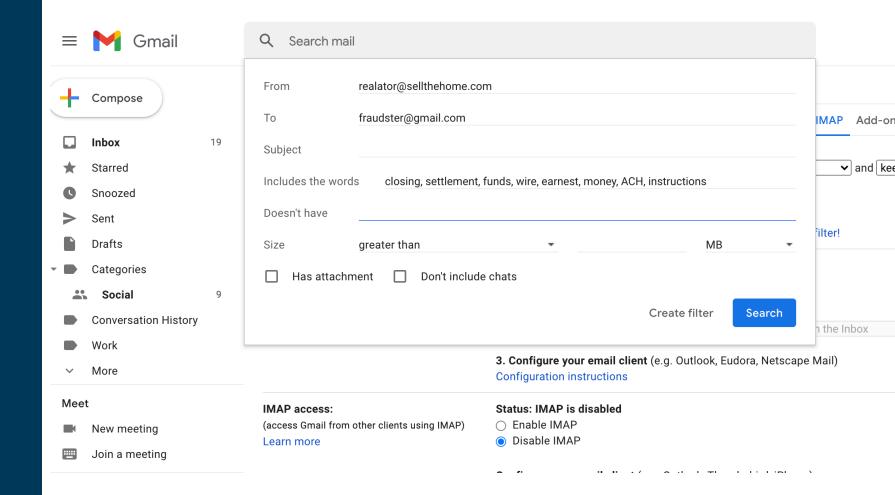




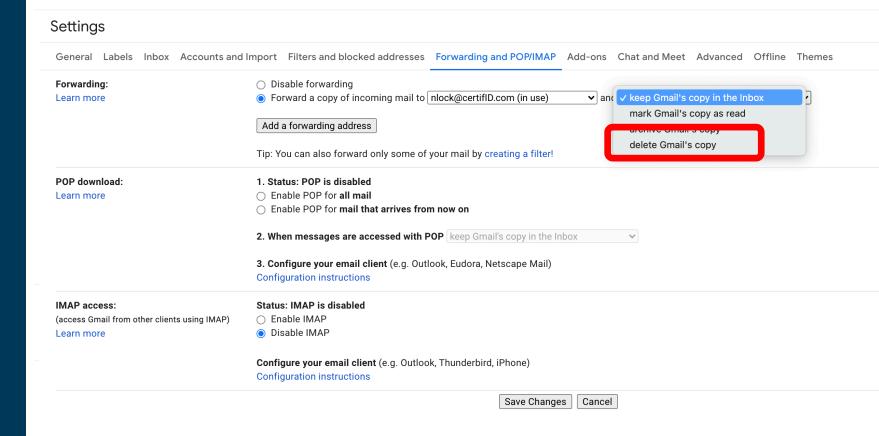




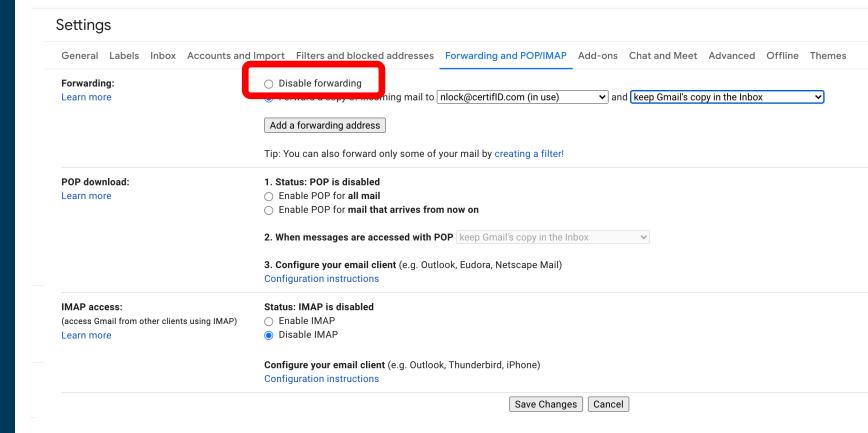




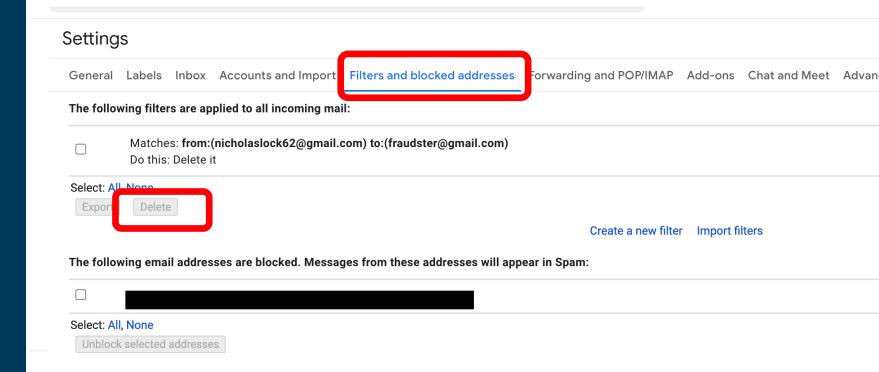




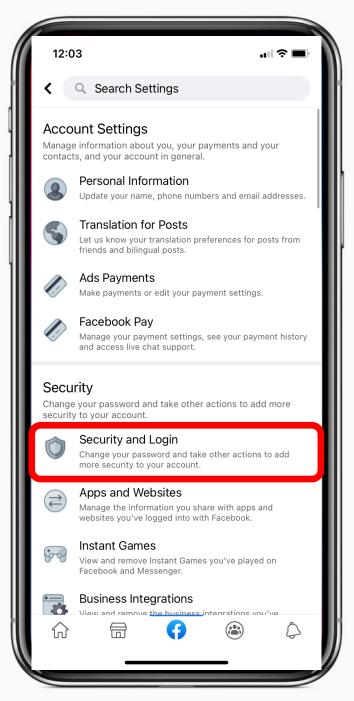


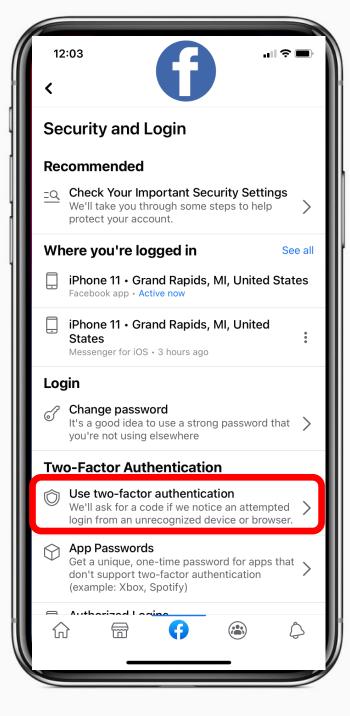




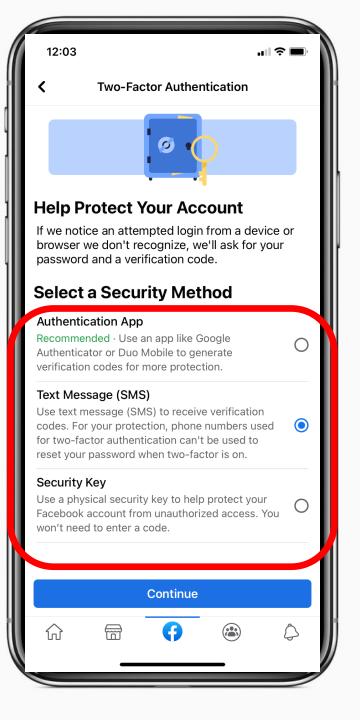




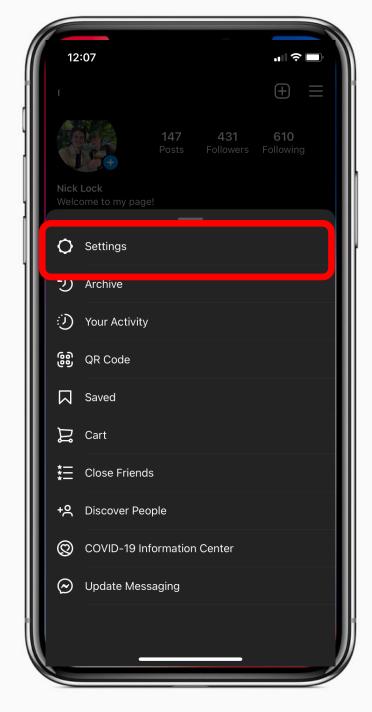


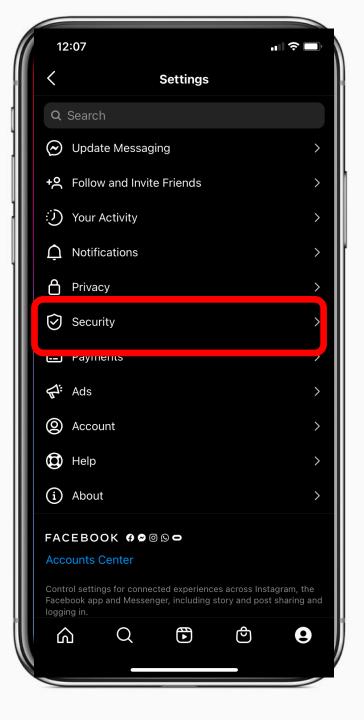




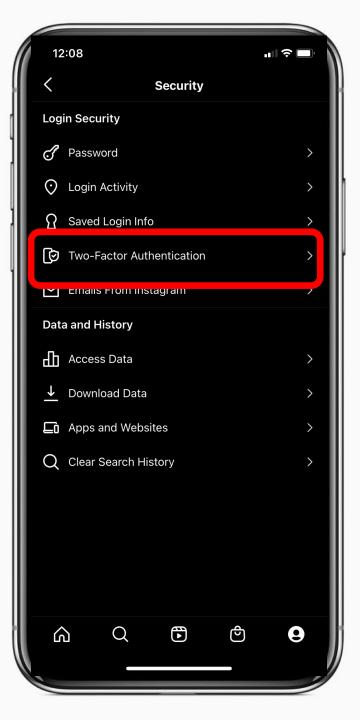












Discussion



Thank you ~~~~



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